

**SELF EMPLOYMENT:  
PEOPLE WHO OWN THEMSELVES**

**CONFERENCE SESSION**

**DESIGNED FOR CUSTOMIZING TO: TWO-HOURS TO TWO-DAYS**

Why would anyone prefer the risks of self employment to wage employment? Isn't self employment risky? Isn't self employment for young capitalists with unbounded energy, stamina, and intense business savvy? This session exposes the many myths of self employment and uses numerous examples to demonstrate business feasibility, licensing structures, marketing approaches, financing opportunities, pricing, rehabilitation and natural supports, and how to go about getting started. A planning map is provided to assist participants in the critical thinking that any business start-up will need to be successful.

Learning Objectives:

1. Participants will understand Self Employment as one possible vocational option among many;
2. Participants will learn a variety of collaborative funding and resource opportunities available to prospective business owners with disabilities;
3. Participants will learn the advantages that self employment has over wage employment in the personal acquisition of wealth and equity;
4. Participants will explore the role of community rehabilitation in self employment.

Bibliographic resources:

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Hammis, D. & Griffin, C.C. (2002). Social Security Considerations for Entrepreneurs with Significant Disabilities. Florence, MT: Griffin-Hammis Associates, LLC.

**Presented by either Cary Griffin, Senior Partner or Dave Hammis, Senior Partner  
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